# SME Development Fund Final Report of Approved Project

Project Title

: Japan Mega Fest: "Eat Smart, Play hard, Shop

(Reference No.)

smart!" (D11 002 001)

Period covered : From

27/5/11 to 26/12/11 (dd/mm/yy) (dd/mm/vv)

#### **Project Details** 1.

Please mark with "\*" if any of the following project details is different from that in the project proposal appended to the project agreement.

## **Project Reference and Title**

Japan Mega Fest: "Eat smart, Play hard, Shop smart!"

# Project Summary (in not more than 150 words)

A magnitude 9 earthquake hit Japan on 11 March 2011 that caused a nuke crisis in Fukushima. Seafood and agricultural products of the affected area may face the threat of radiation. People worry about the food and product safety from Japan and reduce the desire to patronize Japanese restaurants, consume Japanese products which cause a serious impact to these industries in HK. The turnover of Japanese food importers has decreased by 15%-30%.

The Hong Kong Food Council is organizing the "Japan Mega Fest" which aims to retain and rebuild people's confidence in patronizing Japanese restaurants, and providing accurate food safety information and knowledge to the public about the effect of radiation.

# Project Objective(s) (in not more than 80 words)

Aligning with the theme of "Japan Mega Fest", a slogan of "Eat Smart, Play hard, Shop smart!" will kick off a series of mega activities from June to Oct 2011. The campaign is not only aiming to regain people confidence on Japanese food and products, but also with goals to boost the retail and tourism in Hong Kong. The ultimate objective of the campaign is to resume the normal business and travelling between the two regions.

# Recipient/Collaborating/Implementation Organisation

The Hong Kong Food Council Limited Recipient Organisation Collaborating Organisation(s) : CMA Marketing Solutions Limited Implementation Agent(s)

#### **Key Personnel**

Fax No. Company/Organisation Name Tel: 2542 5761 The Hong Kong Food Council : Wong Ka Wo Simon Project Co-ordinator Fax: 2541 8154 Deputy Project The Hong Kong Food Council : Phyllis Cheuk Co-ordinator

Tel No. &\_

Project Period Project Duration Completion Date Commencement Date (No. of months) (day/month/year) (day/month/year) As stated in project agreement 7 months 26/12/2011 27/05/2011

Revised (if applicable)

# Methodology Employed

To arrange various type of activities including carnivals, food safety talks, Japanese stage shows and mega

promotion plan of Japanese restaurants and products. The ultimate objective is to resume the normal business and travelling between Hong Kong and Japan.

### 2. Summary of Project Results

**Project Deliverables** 

Please list out the targeted project deliverables as stated in the project proposal appended to the project agreement and provide details of actual result achieved, including beneficiaries, for each of them.

- 1. 活動策劃及統籌
- 1.1 成立項目專責委員會,成員包括協會主席、食品行業商會、餐飲業各商會及協會、旅遊業界、香港旅遊發展局、批發及零售業界、香港零售業協會等商會代表,由項目統籌帶領及監督項目進度。同時,通過上述人士,期望能找到合適贊助商,進一步提昇活動效益(已成立,見附件1)
- 1.2 邀請合適機構擔任支持單位,廣泛宣傳及推廣項目 (已邀請, 見附件2)
- 1.3 邀請活動贊助商 (已邀請, 見附件3)
- 1.4 制訂宣傳策略,邀請傳媒伙伴 (已制訂, 見附件4)
- 1.5 策劃各項推廣活動內容及執行方案 (已策劃, 見附件5)
- 2. 食品安全教育
- 2.1 舉辦教育講座 (補充資料見附件6)

第一場 - 日期: 2011年6月28日 時間: 晚上6:30-7:30 参加人數: 50人

地點: 香港中環干諾道中24號香港中華總商會7字樓

講者: 日本貿易振興機構(JETRO)理事須藤徳之 及 食物安全中心高級總監招重偉

第二場 - 日期: 2011年8月12日 時間: 上午11:00-12:00 参加人數: 80人

地點: 灣仔博覽道1號香港會議展覽中心3樓大會堂前廳「美食博覽2011」

講者: 日本貿易振興機構(JETRO)理事須藤徳之 及 香港食品科技協會會長余海虎教授

第三場 - 日期: 2011年11月26日 時間: 下午15:30-16:00 参加人數: 80人

地點: 鑽石山荷里活廣場1樓明星廣場

講者: 九州貿易振興協議會副會長島津孝子小姐

- 講座對象:市民大眾、業界從業員、媒體
- 講解內容擬包括:
  - 1. 香港入口食品的規例及測檢手續
  - 2. 輻射污染對食物鏈影響及吸食量關係等
  - 3. 日常生活涉及的輻射污染等常識
  - 4. 香港食品安全的要求
- 每場講座預計出席人數約 100-200人, 視乎場地而定 (出席名單見附件7)
- 製作資料板 (可重覆使用)(見附件8)
- 印製講義 (見附件9)
- 將講座內容錄製成 DVD 光碟(1,000份), 免費派發予日式餐廳及於中小企資源中心(已製成見附件10)
- 邀請傳媒報導 (報導見附件11)
- 內容剪輯,上載網站、Facebook及youtube 等,加強宣傳 (見附件12)
- 2.2 邀全港報章、電子、電視、電台、雜誌媒體參與合作製作特輯或專題報導,教育市民大眾有關幅射 的正確資訊 (有關資料見附件13)
- 2.3 於協會網站及Facebook facebook及youtube,發放有關輻射污染的正確知識,作長遠宣傳(附件14)
- 2.4 透過工商組織,協助推廣宣傳,發放信息 (附件15)
- 3. 重點推廣活動

- 3.1 啓動禮(2011年6月21) (詳細資料見附件16) 参加人數:1000人
- 全港最長壽司卷製作 (在專業日本料理師傅指導下,由主禮嘉賓、支持/協辦機構代表、中華廚藝學院日本理料學生等一同製作)
- 日本空運原條黃鰭吞拿魚、劍魚刺身供市民品嚐
- 3.2 萬人拉麵 (2011年11月26日) (詳細資料見附件17) 参加人數:5000人
- 擬在指定場地舉行,參與人士 500-1000 人(或更多,視乎參與商鋪而定)
- 參與食肆即場泡製拉麵及各款日式食品
- 活動以預先登記形式招攬參加市民,並預留相關名額予志願團體及旅客
- 招攬其餘參與商鋪在活動當天提供半價或更大優惠,營造萬人同一時間食拉麵的效果
- 將尋找贊助商以減低成本
- 現場設展覽區,內容有關日本災後情況、食物安全資訊及檢測程序等
- 印製場刊於現場派發
- 3.2 全港日式食肆/購物優惠大放送(2011年6月下旬至10月)(詳細資料見附件18)
- 廣邀本港日式餐廳、零售店、百貨公司、旅遊公司參與計劃,提供大量折扣優惠
- 吸引市民光顧日式餐廳,惠購日式產品
- 折扣券以電子形式發出,並可於指定網站下載,以具成本效益的方法宣傳
- 3.3 日式嘉年華 (預計於 2011 年 6 月 21-22 日舉辦 2 日) (詳細資料見附件 16)
- 於大型商場設置嘉年華,邀請日式餐廳及日本食品供應商設攤位,提供試食、試飲,並邀請名人明星宣傳日式食品
- 邀請食物安全中心代表、業界資深代表、食品安全專家等舉行講座
- 場地擬在人流較爲旺盛或日資百貨地點
- 現場增設資料板及問答遊戲等,教導市民有關輻射污染對食物影響的正確知識,解除市民對日本食品安全的憂慮
- 擬透過日本領事館、日本觀光局組織特色表演團體,增加氣氛
- 攤位租金免費: 攤位已包括標準攤位設備,商戶需自行安排攤位內所有佈置、貨品及宣傳資料,並必須派員管理推廣攤位;現場主要為宣傳推廣,場內不得進行任何現金及信用卡交易
- 攤位通告通過協辦機構發出,由於攤位數目有限,如攤位供不應求,項目專責委員會將根據整体 商户分佈及商品種類揀選參與商户
- 3.4 和食匯聚美食博覽 (8 月中美食博覽期間) (詳細資料見附件 19)
- 利用會場舞台舉辦講座、表現節目,增加推廣效益,增加市民對食物安全的了解
- 舉行專業講座,邀請業內人士參加
- 4. 活動宣傳 (詳細資料見附件20)
- 4.1爲廣泛推廣日本食品食用安全信息,擬邀全港報章、電子、電視、電台、雜誌媒體參與合作製作特輯,教育市民大眾及業界從業員有關正確資訊
- 4.2於協會網站及 facebook專頁報導活動消息及花架,並與飲食雜誌、Openrice 等合作推廣
- 4.3設計網頁、構思口號、設計logo及裝飾佈置、旗海等
- 4.4 名人試食
- 不定期舉行多場,由飲食人士發起;主要以參與商戶贊助形式舉行,增加媒體報導的宣傳亮點

#### Actual Benefits to SMEs

Please indicate in clear, specific, tangible and quantifiable terms the benefits of the project and its contribution to enhancing the competitiveness of Hong Kong's SMEs in general or SMEs in specific sectors, in not more than 400 words.

Japan Mega Fest provides a lot of platforms for Japanese companies and restaurants to join and regain people confidence on Japanese food and products. From June to Dec 2011 during the event period, over 200 SMEs to participate and build good image to HK public to regain confidence on Japanese food and products.

- In 6.21 carnival and sushi event, over 30 SMEs take part in carnival booths and stage events.

In food safety talks, over 40 SMEs arrange their staff to join the talks. They can have a chance to absorb more knowledge about Japanese food safety.
In 8.14 food expo stage show, several SMEs take chance to show their business to HK public.
In mega promotion in website, facebook and openrice, over 100 SMEs can show their shop business and introduce to HK public.
In 11.26 Ramen Gala, over 30 SMEs take part in booths, stage shows and ramen competition. They have a great chance to expose their company image and branding to HK public and media.

### Milestones (in chronological order)

# Please indicate if the milestone is completed (C), deferred (D) or not achieved (N). If it is deferred, please indicate the revised completion date. For those milestones which are deferred or not achieved, please also provide the reasons under item 2.4.

	Milestone (as set out in the project proposal appended to the project agreement)	Original target completion date	Revised target completion date (if applicable)	Status (C/D/N)#
	- 活動策劃及籌備 - 活動預算			
	- 邀請支持機構及贊助商	15 June 11		С
(a)	- 公關推廣			
(b)	媒體午聚	30 May 11		C
(c)	各動禮	21 June 11		С
(d)	媒體宣傳 (專題報導、廣告宣傳)	May-Oct 11		С
(e)	食品安全教育論壇	30 Nov 11		С
(f)	全港日式食肆大優惠計劃 (維期 4 個月)	Jun – Oct 11		С
(g)	旅遊業界代表組織國內旅行團光顧日式食店	Jul – Aug 11		C
(h)	日式嘉年華 (舉辦 1場)	21 June 11	- Martin	<u>C</u>
(i)	和食匯聚美食博覽會	14 Aug 11		С
(j)	全城拉麵日	30 Nov 11		C
(k)	向各界及媒體公佈活動成效及總結	Oct - Dec 11		С

Marketing/Dissemination Activities (in chronological order)
Please provide details of all completed and on-going promotional and/or dissemination activities for each of the project deliverables. Such activities may include advertisements, seminars, workshops, etc.

<u>Date/</u> <u>Period</u>	Description	No. of beneficiaries (Please specify whether they are SMEs or not)							
30 May 2011	媒體午聚	3							
21 Jun 2011	<b>啓動禮及日式嘉年華</b>	30							
28 Jun 2011	食品安全教育論壇	20							
12 Aug 2011	20								
14 Aug 2011	10								
Jun – Oct 11	50								
May – Oct 11	媒體宣傳 (專題報導、廣告宣傳)	50							
26 Nov 2011	26 Nov 2011 全城食拉麵及食物安全講座								
	Total no. of beneficiaries - no. of SMEs	213							
	no. of companies which are not SMEs:								
Future Plan	for Promoting the Project Deliverables								

Nil					
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