TEXTILE for FASHION

"Give birth to a Collection"

Presented by FADA TESSUTI

DARIO FABRIS

Donatella Vertua CEO



Studying and Projecting

- **1.** Inspiration
- 2. Themes structure
- 3. Material Reasearch
- 4. Drawing and sampling

Inspiration

- designers can create an imaginary situation where characters are involved in a plot, journey or scenario
- Briefing to the project team, collecting all contents
- Visualization of project, targeting the result
- Business aspects , budget, costing, financing



Inspiration comes from a trend, theme or

design direction reflecting cultural and

social influences.

Themes

- Selection target
- Analysis of the existing offer
- Searching last tendance
- Monitoring social influence
- Finding referral testimonial /inspiration





Discovering a particular theme to follow it could be

the starting point of the collection, defining colours,

fabrics and shapes is the fatal consequence

Material Research

- Fabrics selection
- Sampling activities (collecting and testing)
- Accessories selection
- Checking the cost of each material
- Analysis of first budget prototypes



Each person in design team has to be his selection

on the basis of his creativity; checking all possible

fabrics and materials collections to match all

needs, in a wide range of price levels

Drawing and sampling

- Organize all sketch model design
- Organize samples material selected
- Realizing prototypes
- Check wearibility
- Testing fabrics response in usage
- Refining details for production
- Launch of samples collection





Quality of *fabric*, construction and detailing are

carefully studied alongside prices and origin of

manufacture. In realizing a collection is very

important to connect all phases with supplier.

THINGS TO THINK

• Inspiration

- Themes structure
- Material Reasearch
- Drawing ans sampling



Presentation and Production

- **1. Setting Samples collection**
- 2. Presentation
- 3. Sales campaign
- 4. Launching production

Setting sample production

- Organize the network sales
- Ordering fabrics and material
- Checking the cost on sampling phases
- Decide the main color for each series
- Launching samples production





« I can know exactly all my company costs and

all detailed charges for production,

but NEVER and NONE can calculate how much

does a sampling production cost»

Gaetano MARZOTTO , ITALY

Presentation

- Organize presentation for sales force
- Photo shooting / video backstage
- P.R. Activities
- Update all communication channel
- Catwalk / Défilé
- Press Day
- Special event for VIP buyer



Many designers will create extravagant

showpieces aimed to astonish the fashion press,

creating spectacular theatrical shows as a

prelude of advertising campaign, but this kind of

collection is more about storytelling than sales

Sales campaign

- Shipping collections to agent
- Show Room activities
- Partecipation to Fairs
- Closing sales
- Launching production





Today's consumers are bombarding by fashion

choices and the media infatuation with fashion,

celebrity, and influence provides enormous

coverage of how fashion and style can be portrayed

Launching production

- Collecting orders
- Place orders to fabric supplier
- Place orders to accessories supplier
- Decide the overproduction
- Control quality on production





Wearability is also subjective and rests with the

consumer who can make personal judgement

about self-image, acceptability and suitability



THANKS | 謝謝 | GRAZIE

DARIO FABRIS

DONATELLA VERTUA



